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Open

19. What do you know about us? (con...)

Remember, just because you have done your "homework", it does not mean you need to share ALL of it during the interview! Reciting every fact you've learned is almost as much of a turn off as not knowing anything at all! At a minimum, you should include the following in your answer:

1. What type of product or service the company sells
2. How long the company has been in business
3. What the company culture is like OR what the company mission statement is, and how the culture and/or mission relate to your values or personality



Here are link for this material:
22YogaTips.blogspot.com

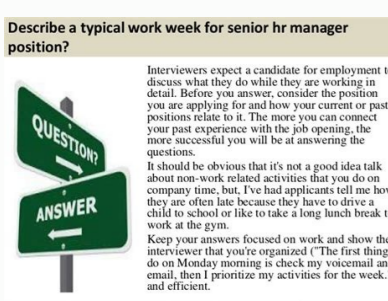
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16. Tell me a suggestion you have made that was implemented in this field?

It's important here to focus on the word "implemented." There's nothing wrong with having a thousand great ideas, but if the only place they live is on your notepad what's the point? Better still, you need a good ending. If your previous company took your advice and ended up going bankrupt, that's not such a great example either. Be prepared with a story about an idea of yours that was taken from idea to implementation, and considered successful.



Do you love running? This is a useful running material for you:
RunningSecrets365.blogspot.com



5. What is your greatest weakness? (continue...)

Tips to answer this question:

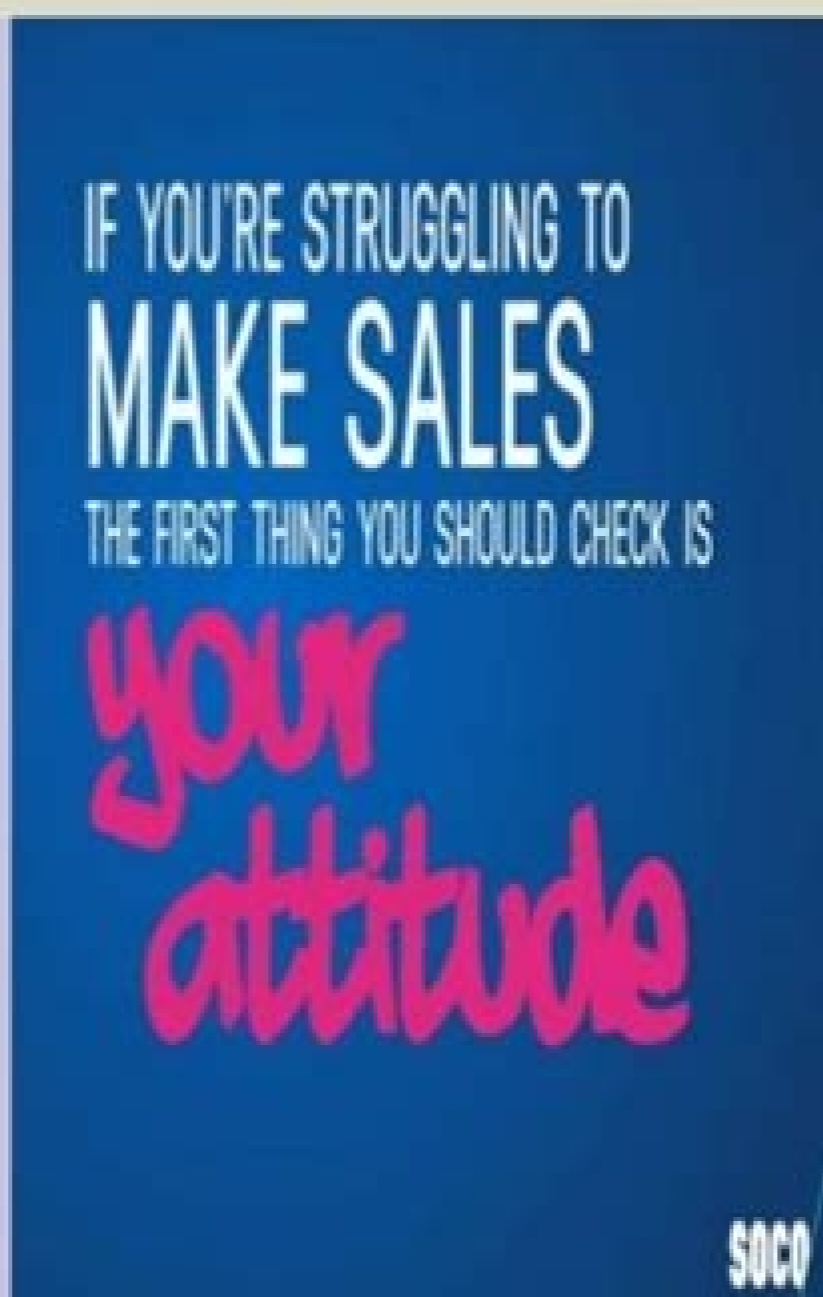
- Show that you are aware of your weakness and what you have done to overcome it.
- Show that you are "self-aware" and that you have the ability to take steps to improve yourself.
- Don't you DARE answer with the cliché "I'm a perfectionist" answer or any other such answer that the hiring manager can see right through.
- Don't highlight a weakness that is a core competency of the job. (Know the job description "inside and out".)
- Don't dodge this question.

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4. How could you improve our sales in the first month?

Here's where you'll draw from your research. The interviewer is looking for specific examples – but being the pro you are – you've already been covering these with your previous answers.

Now build on them. Start with what the company does well. Do they have great telephone agents with customer-service awards? Great. Name drop those and talk about your experience in telesales. Are their sales emails fun, informative and engaging? Awesome. Mention how you loved that last subject line. Is their website a crushing disappointment? Now's your time to mention your e-commerce experience and how you help nudge customers through the conversion funnel.



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